



NEW ZEALAND
CUSTOMS SERVICE
TE MANA ĀRAI O AOTEAROA

WELLINGTON

The Customhouse, 1 Hinemoa Street, Wellington
PO Box 2218, Wellington 6140
Phone: 04 901 4500 Fax: 04 901 4555 All general enquiries phone: 0800 428 786
Email: feedback@customs.govt.nz Website: www.customs.govt.nz

PROTECTING NEW ZEALAND'S BORDER

15 December 2022

Ref: OIA 22-249

By email: [REDACTED]

Tēnā koe [REDACTED]

Request for information under the Official Information Act 1982

Thank you for your email to the New Zealand Customs Service (Customs), received on 17 November 2022, in which you requested the following information under the Official Information Act 1982 (the Act):

"This Official Information Act request seeks to gauge the extent of Customs' engagement with lobbyists and applies to the following firms:

- *Capital Government Relations / Capital GR Ltd*
- *Thompson Lewis*
- *Shearson Willis (Shearson Will's)*
- *Draper Cormack*
- *Saunders Unsworth*
- *Cosgrove & Partners Ltd*
- *Barton Deakin*
- *Hawker Britton*
- *Anacta Consulting*

For each of the full calendar years 2020, 2021 and 2022 (until the date of this email) please provide the following information:

- *All communications, including emails and correspondence, exchanged with representatives of these lobbying firms*
- *The amount of money paid to each firm in each year*
- *The number of meetings, listed by date, between a member of your organisation and any representative of the lobbying firms listed*

I also request the following documents that the listed lobbying firms have provided to your organisation for the 2020, 2021 and 2022 years:

- *All reports, submissions, talking points, advice, memos, briefings, media training materials, preparation material for select committees, crisis management advice, strategic business advice and analysis, advice on regulatory and legislative decisions and political intelligence including information, biographies and profiles of Ministers, MPs and members of the public service."*

In response to your request, I can advise that in 2021, Customs engaged Charles Finny of Saunders Unsworth to be the moderator at the Asia-Pacific Economic Cooperation (APEC) Customs Business Dialogue, which was held on 18 June 2021, due to his extensive international experience and expertise in international trade.

Customs has no records of engagement with the eight other firms listed in your request in the period you have specified. As such, this part of your request is refused under section 18(e) of the Act, as the information does not exist or, despite reasonable efforts to locate it, cannot be found.

I have set out advice below regarding Customs' engagement with Saunders Unsworth in relation to each of the four points in your request.

All communications, including emails and correspondence, exchanged with representatives of these lobbying firms

In response to this part of the request, please find attached a document titled 'Correspondence between Customs and Saunders Unsworth', which contains eight email communications and one letter between Customs' representatives and representatives of Saunders Unsworth in relation to the engagement of Mr Finny as a moderator of the APEC Customs Business Dialogue.

You will note that Customs is withholding some of the information in the document provided as either it is outside of the scope of the request, or it is withheld under section 9(2)(a) of the Act, where withholding the information is necessary to protect the privacy of natural persons.

Customs has considered the public interest arguments in favour of making this information available, however, it is considered that these interests do not outweigh the necessity to withhold the information.

The amount of money paid to each firm in each year

In response to this part of the request, I can advise that in 2021 Customs paid Saunders Unsworth a total of NZ\$575.

The number of meetings, listed by date, between a member of your organisation and any representative of the lobbying firms listed

In response to this part of the request, I can advise that in 2021, Customs representatives attended the following two meetings with representatives of Saunders Unsworth:

- APEC Customs Business Dialogue pre-brief on 15 June 2021 at the Majestic Centre in Wellington
- APEC Customs Business Dialogue on 18 June 2021 at the Majestic Centre in Wellington.

All reports, submissions, talking points, advice, memos, briefings, media training materials, preparation material for select committees, crisis management advice, strategic business advice and analysis, advice on regulatory and legislative decisions and political intelligence including information, biographies and profiles of Ministers, MPs and members of the public service that the listed lobbying firms have provided to your organisation for the 2020, 2021 and 2022 years.

In response to this part of the request, I can advise that in the years 2020, 2021 and 2022 (to date), Customs did not receive any of the above documents or information from any of the nine firms listed in the request. This part of your request is therefore refused under section 18(e) of the Act, as the information does not exist or, despite reasonable efforts to locate it, cannot be found.

You have the right, by way of complaint to the Office of the Ombudsman under section 28(3) of the Act, to seek an investigation and review of this response. Information about how to make a complaint is available online at: www.ombudsman.parliament.nz, or you can phone 0800 802 602.

If you have any queries in regard to this response, please contact Peter Stevens, Senior Communications and Media Advisor, in the first instance on (04) 901 4500 or peter.stevens@customs.govt.nz.

Please note that Customs proactively releases responses to Official Information Act requests on our website. We will hold this response for two months before considering publishing it. Your name and contact details will be removed.

Yours sincerely



Jamie Bamford
Deputy Chief Executive International and Governance

HARRISON Jasmin

From: OHAGAN Abi
Sent: Wednesday, 5 May 2021 14:40
To: Charles Finny
Subject: RE: APEC Customs Dialogue: Enabling Greater and Inclusive Participation of Micro, Small and Medium Enterprises in Global Trade

Fantastic! Thank you

Abi O'Hagan (Mrs)
Senior Policy Analyst | APEC Secretariat (SCCP)
International Engagement | International and Governance
New Zealand Customs Service | Te Mana Arai o Aotearoa
abi.ohagan@customs.govt.nz | S 9(2)(a)

From: Charles Finny <charles@sul.co.nz>
Sent: Wednesday, 5 May 2021 14:39
To: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Subject: Re: APEC Customs Dialogue: Enabling Greater and Inclusive Participation of Micro, Small and Medium Enterprises in Global Trade

How about:

"Charles Finny is a Partner at the Wellington based Government Relations Company Saunders Unsworth. He is a former Government official and CEO of the Wellington Regional Chamber of Commerce. He has worked for the Prime Minister's Department, the Department of Trade and Industry and the Ministry of Foreign Affairs and Trade. Charles has spent many years working on trade policy, negotiating bilateral and regional free trade agreements, and working on matters before APEC, WTO and WCO. He sits on several Boards including New Zealand Trade and Enterprise. His current client work has a heavy focus on the supply chain. He is particularly keen to see greater participation and success in international trade by smaller companies so this topic is dear to his heart."

From: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Date: Wednesday, 5 May 2021 at 2:22 PM
To: Charles Finny <charles@sul.co.nz>, COLLETT Brett <Brett.COLLETT@customs.govt.nz>
Subject: RE: APEC Customs Dialogue: Enabling Greater and Inclusive Participation of Micro, Small and Medium Enterprises in Global Trade

Good afternoon Charles

I'm looking forward to working with you on the APEC Customs Business Dialogue! Very glad you can join us.

Could you please provide me with a bio for yourself, so we can include it in the agenda?

Kind regards
Abi

Abi O'Hagan (Mrs)
Senior Policy Analyst | APEC Secretariat (SCCP)
International Engagement | International and Governance
New Zealand Customs Service | Te Mana Arai o Aotearoa
abi.ohagan@customs.govt.nz | S 9(2)(a)

From: Charles Finny <charles@sul.co.nz>

Sent: Tuesday, 4 May 2021 9:36

To: COLLETT Brett <Brett.COLLETT@customs.govt.nz>

Cc: OHAGAN Abi <Abi.OHagan@customs.govt.nz>

Subject: Re: APEC Customs Dialogue: Enabling Greater and Inclusive Participation of Micro, Small and Medium Enterprises in Global Trade

I know the feeling.

Just so long as it is 18 June.

Charles

From: COLLETT Brett <Brett.COLLETT@customs.govt.nz>

Date: Tuesday, 4 May 2021 at 9:25 AM

To: Charles Finny <charles@sul.co.nz>

Cc: OHAGAN Abi <Abi.OHagan@customs.govt.nz>

Subject: RE: APEC Customs Dialogue: Enabling Greater and Inclusive Participation of Micro, Small and Medium Enterprises in Global Trade

Going to the Majestic Centre is a good idea. You will need be registered which we will organise from our end. We will also prepare a brief for you.

Apologies for my email error on the year. The dialogue is next month, not last year. It's been a long week already!

Brett Collett

Acting Regional Manager Asia
New Zealand Customs Service | Te Mana Arai o Aotearoa

Mobile **S 9(2)(a)**

Brett.Collett@customs.govt.nz

www.customs.govt.nz

From: Charles Finny <charles@sul.co.nz>

Sent: Tuesday, 4 May 2021 9:09

To: COLLETT Brett <Brett.COLLETT@customs.govt.nz>

Cc: OHAGAN Abi <Abi.OHagan@customs.govt.nz>

Subject: Re: APEC Customs Dialogue: Enabling Greater and Inclusive Participation of Micro, Small and Medium Enterprises in Global Trade

Would it work better if I turn up there?

It is but a 10 minute walk from my office.

Charles

From: COLLETT Brett <Brett.COLLETT@customs.govt.nz>

Date: Tuesday, 4 May 2021 at 9:02 AM

To: Charles Finny <charles@sul.co.nz>

Cc: OHAGAN Abi <Abi.OHagan@customs.govt.nz>

Subject: RE: APEC Customs Dialogue: Enabling Greater and Inclusive Participation of Micro, Small and Medium Enterprises in Global Trade

Hi Charles, a flat fee of \$500 is fine. From our end, we will conduct the business dialogue at the Majestic Centre in Wellington where MFAT has established a virtual office.

It has all the technical support we require.

Kind regards

Brett Collett

Acting Regional Manager Asia
New Zealand Customs Service | Te Mana Ārai o Aotearoa

Mobile S 9(2)(a)
Brett.Collett@customs.govt.nz
www.customs.govt.nz

From: Charles Finny <charles@sul.co.nz>

Sent: Tuesday, 4 May 2021 8:34

To: COLLETT Brett <Brett.COLLETT@customs.govt.nz>

Cc: OHAGAN Abi <Abi.OHagan@customs.govt.nz>

Subject: Re: APEC Customs Dialogue: Enabling Greater and Inclusive Participation of Micro, Small and Medium Enterprises in Global Trade

Hi Brett

My normal rate is \$450 an hour plus GST but for Customs and APEC 2021 how about a flat fee of \$500 including all preparation?

I take it that no travel would be involved given that this is a virtual meeting?

Charles

From: COLLETT Brett <Brett.COLLETT@customs.govt.nz>

Date: Monday, 3 May 2021 at 4:34 PM

To: Charles Finny <charles@sul.co.nz>

Cc: OHAGAN Abi <Abi.OHagan@customs.govt.nz>

Subject: RE: APEC Customs Dialogue: Enabling Greater and Inclusive Participation of Micro, Small and Medium Enterprises in Global Trade

Dear Charles, I am pleased to confirm your involvement at the APEC Customs Business Dialogue on 18 June 2020 as our panel facilitator. I look forward to working with you.

You will receive a formal invitation from the Chair of the Sub-Committee on Customs Procedures in due course. We will provide you with further information as it becomes available.

For our budget, I would be grateful for an estimate of your costs please.

Kind regards

Brett Collett

Acting Regional Manager Asia
New Zealand Customs Service | Te Mana Ārai o Aotearoa

Mobile **S 9(2)(a)**
Brett.Collett@customs.govt.nz
www.customs.govt.nz

From: Charles Finny <charles@sul.co.nz>
Sent: Friday, 30 April 2021 14:37
To: COLLETT Brett <Brett.COLLETT@customs.govt.nz>
Cc: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Subject: Re: APEC Customs Dialogue: Enabling Greater and Inclusive Participation of Micro, Small and Medium Enterprises in Global Trade

Excellent. I will be at the China Business Summit in Auckland Monday so it might be Tuesday before I can get back to you.

Have a nice weekend.

Charles

From: COLLETT Brett <Brett.COLLETT@customs.govt.nz>
Date: Friday, 30 April 2021 at 2:27 PM
To: Charles Finny <charles@sul.co.nz>
Cc: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Subject: RE: APEC Customs Dialogue: Enabling Greater and Inclusive Participation of Micro, Small and Medium Enterprises in Global Trade

Dear Charles, 18 June is fine. Can I come back to you on Monday and confirm. I need to make sure I'm on the same page as the APEC Secretariat and others here at Customs.

I trust this acceptable.

Have a good weekend

Brett Collett

Acting Regional Manager Asia
New Zealand Customs Service | Te Mana Ārai o Aotearoa

Mobile **S 9(2)(a)**
Brett.Collett@customs.govt.nz
www.customs.govt.nz

From: Charles Finny <charles@sul.co.nz>
Sent: Friday, 30 April 2021 13:54
To: COLLETT Brett <Brett.COLLETT@customs.govt.nz>

Cc: OHAGAN Abi <Abi.OHagan@customs.govt.nz>

Subject: Re: APEC Customs Dialogue: Enabling Greater and Inclusive Participation of Micro, Small and Medium Enterprises in Global Trade

Dear Brett

I cannot do 17 June but I can do 18 June.

Charles

From: COLLETT Brett <Brett.COLLETT@customs.govt.nz>

Date: Friday, 30 April 2021 at 10:25 AM

To: Charles Finny <charles@sul.co.nz>

Cc: OHAGAN Abi <Abi.OHagan@customs.govt.nz>

Subject: APEC Customs Dialogue: Enabling Greater and Inclusive Participation of Micro, Small and Medium Enterprises in Global Trade

Dear Charles, thank you for talking my call earlier.

As discussed, please find attached our APEC business dialogue proposal focused on Micro, Small and Medium Enterprises exporters. We are proposing to have the dialogue at a virtual meeting on 17 June, 2-5pm NZ time.

However, if that doesn't work for you, 18 June at the same time is being held as a reserve day.

I look forward to hearing from you.

Kind regards

Brett Collett

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HARRISON Jasmin

From: OHAGAN Abi
Sent: Tuesday, 18 May 2021 16:45
To: Charles Finny
Cc: COLLETT Brett
Subject: RE: APEC Customs Business Dialogue pre-brief

Great! At the Majestic Centre in Wellington. I'll provide further details in due course.

Thanks
Abi

Abi O'Hagan (Mrs)
Senior Policy Analyst | APEC Secretariat (SCCP)
International Engagement | International and Governance
New Zealand Customs Service | Te Mana Arai o Aotearoa
abi.ohagan@customs.govt.nz | S 9(2)(a)

From: Charles Finny <charles@sul.co.nz>
Sent: Tuesday, 18 May 2021 16:25
To: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Cc: COLLETT Brett <Brett.COLLETT@customs.govt.nz>
Subject: Re: APEC Customs Business Dialogue pre-brief

15 June works at that time. Where?

Charles

From: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Date: Tuesday, 18 May 2021 at 4:13 PM
To: Charles Finny <charles@sul.co.nz>
Cc: COLLETT Brett <Brett.COLLETT@customs.govt.nz>
Subject: APEC Customs Business Dialogue pre-brief

Dear Charles

I hope you're keeping well. Thought I would let you know that time for a virtual pre-brief has been scheduled for 15 June from 2-4pm. This will include yourself, the Customs team, the panellists, and the tech support team.

Grateful if you could please let me know whether you're available then.

Kind regards
Abi

Abi O'Hagan (Mrs)
Senior Policy Analyst | APEC Secretariat (SCCP)
International Engagement | International and Governance
New Zealand Customs Service | Te Mana Arai o Aotearoa
abi.ohagan@customs.govt.nz | S 9(2)(a)

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Released under the Official Information Act 1982

HARRISON Jasmin

From: OHAGAN Abi
Sent: Thursday, 10 June 2021 11:01
To: Charles Finny
Cc: COLLETT Brett
Subject: APEC Customs Business Dialogue - consent form
Attachments: Ad Hoc Meeting Cluster - Consent Form to Use Personal Data for the Approval and Registration of NMPs.xlsx

Dear Charles

I hope you're keeping well. Preparations are coming together well for the APEC Customs Business Dialogue next week! We're looking forward to seeing you then.

I've attached a consent form for permission to use your personal data to register you for the Dialogue next week. Grateful if you could please complete the form and return it to me by 4pm today. The form asks for a copy of your CV to be attached – this is not necessary. Once the form is returned, we will register you for the Dialogue – you should expect an email with instructions on how to register tomorrow.

I will be emailing you the Dialogue brief tomorrow along with details on the timings for the pre-brief on Tuesday and the actual Dialogue on Friday.

Please be in touch if you have any questions.

Kind regards
Abi

Abi O'Hagan
Senior Policy Analyst | APEC Secretariat (SCCP)
International Engagement | International and Governance
New Zealand Customs Service | Te Mana Awhi a Aotearoa
abi.ohagan@customs.govt.nz | S 9(2)(a)

HARRISON Jasmin

From: Charles Finny <charles@sul.co.nz>
Sent: Monday, 14 June 2021 13:55
To: OHAGAN Abi
Subject: Re: APEC Customs Business Dialogue - briefing

It has arrived and I now have a password

On 14/06/21, 11:12 AM, "OHAGAN Abi" <Abi.OHagan@customs.govt.nz> wrote:

Thanks Charles - has a registration email come through yet?

Thanks
Abi

Abi O'Hagan
Senior Policy Analyst | APEC Secretariat (SCCP)
International Engagement | International and Governance
New Zealand Customs Service | Te Mana Arai o Aotearoa
abi.ohagan@customs.govt.nz | **S 9(2)(a)**

-----Original Message-----

From: Charles Finny <charles@sul.co.nz>
Sent: Friday, 11 June 2021 17:18
To: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Cc: COLLETT Brett <Brett.COLLETT@customs.govt.nz>; Denisse Hurtado Morales <dhm@apec.org>
Subject: Re: APEC Customs Business Dialogue - briefing

Hi

No APEC 2021 Registration Document received.

Charles

Sent from my iPhone

> On 11/06/2021, at 4:55 PM, OHAGAN Abi <Abi.OHagan@customs.govt.nz> wrote:
>
> Dear Charles
>
> Hope you're enjoying your Friday. Please find attached your briefing for the APEC Customs Business Dialogue (the Dialogue) on 18 June from 2pm – 5pm NZT. I have also attached the Dialogue agenda for your reference.
>
> You will see in the briefing doc that we have provided you with a suggested script – please feel free to insert your own style here as you see fit. The suggested script is just that – suggested.
>
> At this stage, you should have received an email from APEC 2021 to complete your registration. Please follow these instructions to set up your APEC 2021 Microsoft Teams account. You will then be able to access the APEC 2021 Participant Portal to access the Dialogue. For more details, please refer to the Participant Guidelines attached and reach out to us if you have any questions. We strongly recommend setting up your account well in advance of your participation at the Dialogue. If you have any issues please be in touch with myself and Denisse Hurtado Morales (dhm@apec.org<mailto:dhm@apec.org>).
>

> We will see you on Tuesday at the Majestic Centre, Level 28 at 2pm for the pre-brief. Please give me a call on Tuesday if you have any issues.

>

> As ever, please be in touch if you have any questions.

>

> Enjoy your weekend.

>

> Kind regards

> Abi

>

>


> Abi O'Hagan

> Senior Policy Analyst | APEC Secretariat (SCCP) International

> Engagement | International and Governance New Zealand Customs Service

> | Te Mana Arai o Aotearoa

> abi.ohagan@customs.govt.nz<mailto:abi.ohagan@customs.govt.nz> | **S 9(2)(a)**

>  <https://aus01.safelinks.protection.outlook.com/?url=http%3A%2F%2Fw

> ww.customs.govt.nz%2F&data=04%7C01%7CAbi.OHagan%40customs.govt.nz%7C

> 7C82133d86f33449379bf308d92c983d89%7Cef2864e40ffa48978b6cc2959369d%7C

> 7C0%7C0%7C637589854650943908%7CUnknown%7CTWFpbGZsb3d8eyJWIjo%3CwLjAwM

> DAiLCjQljoiv2luMzliLCJBTiI6Ik1haWwiLCJXVCi6Mn0%3D%7C1000&data=1YQ

> 3MJV0FIX0HbACynbKEmOFEfdWskZQnevHL1vZ7%2Bo%3D&reserved=0>

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HARRISON Jasmin

From: Charles Finny <charles@sul.co.nz>
Sent: Tuesday, 15 June 2021 9:21
To: COLLETT Brett; OHAGAN Abi
Cc: 'Denisse Hurtado Morales'
Subject: Re: APEC Customs Business Dialogue - briefing

Ok, see you then.

Get [Outlook for iOS](#)

From: COLLETT Brett <Brett.COLLETT@customs.govt.nz>
Sent: Tuesday, June 15, 2021 9:20:04 AM
To: Charles Finny <charles@sul.co.nz>; OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Cc: 'Denisse Hurtado Morales' <dhm@apec.org>
Subject: RE: APEC Customs Business Dialogue - briefing
Hi Charles, Abi is not feeling well. No problem if your meeting runs overtime. I will see you at the Majestic Centre at around 2pm.
Brett Collett

Acting Regional Manager Asia
New Zealand Customs Service | Te Mana Ārai o Aotearoa

Mobile **S 9(2)(a)**
Brett.Collett@customs.govt.nz
www.customs.govt.nz

From: Charles Finny <charles@sul.co.nz>
Sent: Tuesday, 15 June 2021 8:11
To: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Cc: COLLETT Brett <Brett.COLLETT@customs.govt.nz>; 'Denisse Hurtado Morales' <dhm@apec.org>
Subject: Re: APEC Customs Business Dialogue - briefing

Abi
I hope you are feeling better today.
There is a chance that I will be up to 5 minutes late today. **Out of scope**
Out of scope I expect it to be no more than 20 minutes but if it runs on a bit the delay in arrival might occur. It takes me 10 minutes from my office to the Majestic Centre.
I apologise if I keep you waiting.
Charles

From: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Date: Friday, 11 June 2021 at 4:55 PM
To: Charles Finny <charles@sul.co.nz>
Cc: COLLETT Brett <Brett.COLLETT@customs.govt.nz>, 'Denisse Hurtado Morales' <dhm@apec.org>
Subject: APEC Customs Business Dialogue - briefing

Dear Charles
Hope you're enjoying your Friday. Please find attached your briefing for the APEC Customs Business Dialogue (the Dialogue) on 18 June from 2pm – 5pm NZT. I have also attached the Dialogue agenda for your reference.
You will see in the briefing doc that we have provided you with a suggested script – please feel free to insert your own style here as you see fit. The suggested script is just that – suggested.
At this stage, you should have received an email from APEC 2021 to complete your registration. Please follow these instructions to set up your APEC 2021 Microsoft Teams account. You will then be able to access the APEC 2021 Participant Portal to access the Dialogue. For more details, please refer to the Participant Guidelines attached and reach out to us if you have any questions. We strongly recommend setting up your account well in advance of your participation at the Dialogue. If you have any issues please be in touch with myself and Denisse Hurtado Morales (dhm@apec.org).

We will see you on Tuesday at the Majestic Centre, Level 28 at 2pm for the pre-brief. Please give me a call on Tuesday if you have any issues.

As ever, please be in touch if you have any questions.

Enjoy your weekend.

Kind regards

Abi

Abi O'Hagan

Senior Policy Analyst | APEC Secretariat (SCCP)

International Engagement | International and Governance

New Zealand Customs Service | Te Mana Arai o Aotearoa

abi.ohagan@customs.govt.nz | **S 9(2)(a)**

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HARRISON Jasmin

From: Charles Finny <charles@sul.co.nz>
Sent: Friday, 25 June 2021 16:32
To: OHAGAN Abi
Subject: Re: Thank you from NZ Comptroller of Customs

Many thanks

Get [Outlook for iOS](#)

From: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Sent: Friday, June 25, 2021 4:17:18 PM
To: Charles Finny <charles@sul.co.nz>
Subject: Thank you from NZ Comptroller of Customs

Dear Charles

Please find attached a thank you letter from the Comptroller of Customs, expressing her appreciation for your contribution to the APEC Customs Business Dialogue last Friday.

Kind regards

Abi

Abi O'Hagan

Senior Policy Analyst | APEC Secretariat (SCCP)

International Engagement | International and Governance

New Zealand Customs Service | Te Mana Arai o Aotearoa

abi.ohagan@customs.govt.nz | **S 9(2)(a)**

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NEW ZEALAND
CUSTOMS SERVICE
TE MANA ĀRAI O AOTEAROA

PROTECTING NEW ZEALAND'S BORDER

OFFICE OF THE COMPTROLLER

The Customhouse, 1 Hinemoa Street, Wellington
PO Box 2218, Wellington 6140, New Zealand
Phone: +62 4 901 4500 Fax: +64 4 499 0712

25 June 2021

Mr Charles Finny
Email: charles@sul.co.nz

Dear Charles

I would like to thank you for facilitating the APEC Customs Business Dialogue panel discussion on Friday 18 June. Such an event requires substantial knowledge of the global trade issues and you facilitated the discussion seamlessly.

It has never been more important for the public and private sectors to join in partnership. We are facing unprecedented trade challenges that require customs administrations and businesses to work together and adapt to the constantly evolving COVID-19 environment. I am pleased we were able to share experiences and possible solutions for the way forward.

Your excellent moderation of the discussion leads the way for similar discussions, enabling more micro, small, and medium enterprises to participate in global trade. The discussion will help inform the work of customs administrations around the world to address pressing border and trade challenges in the Asia Pacific.

Thank you again for your valuable contribution to the APEC Customs Business Dialogue.

Yours sincerely

Christine Stevenson
Comptroller of Customs

HARRISON Jasmin

From: Vari Jones <office@sul.co.nz>
Sent: Wednesday, 30 June 2021 10:11
To: OHAGAN Abi
Cc: McLEOD Rose
Subject: RE: Invoice information - Business Dialogue
Attachments: SUL bank details.pdf; NZ Customs Supplier Application Form - Saunders Unsworth June 2021.docx

Hi Abi and Rose

Please find attached the completed supplier application form. Unfortunately we don't have a bank deposit slip but I have attached a scan of a recent bank statement which shows our details. Please let me know if there is anything else that would help.

Kind regards
Vari

SAUNDERS UNSWORTH

Government Relations Consultants

Vari Jones OFFICE MANAGER

P: +64 4 914 1751 | Lvl 4, Solnet Hse, 70 The Terrace, Wellington
PO Box 10-200 Wellington.
office@sul.co.nz | www.sul.co.nz

From: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Sent: Wednesday, 30 June 2021 9:06 AM
To: Vari Jones <office@sul.co.nz>
Cc: McLEOD Rose <Rose.Mcleod@customs.govt.nz>
Subject: RE: Invoice information - Business Dialogue

Hi Vari – could you please send it directly to Rose, and if possible could you please complete the attached form.

Let me know if any questions.

Thanks
Abi

Abi O'Hagan
Senior Policy Analyst | APEC Secretariat (SCCP)
International Engagement | International and Governance
New Zealand Customs Service | Te Mana Arai o Aotearoa
abi.ohagan@customs.govt.nz | **S 9(2)(a)**

From: Vari Jones <office@sul.co.nz>
Sent: Wednesday, 30 June 2021 8:26
To: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Subject: RE: Invoice information - Business Dialogue

Hi Abi

Should I send the invoice direct to you or is there an accounts payable email address that I should use?

Kind regards
Vari

SAUNDERS UNSWORTH

Business Development & Customer Care

Vari Jones OFFICE MANAGER

P: +64 4 914 1751 | Lvl 4, Solnet Hse, 70 The Terrace, Wellington
PO Box 10-200 Wellington.
office@sul.co.nz | www.sul.co.nz

From: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Sent: Tuesday, 29 June 2021 4:32 PM
To: Charles Finny <charles@sul.co.nz>
Cc: COLLETT Brett <Brett.COLLETT@customs.govt.nz>; Vari Jones <office@sul.co.nz>
Subject: RE: Invoice information - Business Dialogue

Thanks Charles.

Vari – grateful for the invoice as soon as possible please.

Thanks
Abi

Abi O'Hagan

Senior Policy Analyst | APEC Secretariat (SCCP)
International Engagement | International and Governance
New Zealand Customs Service | Te Mana Awhiri Aotearoa
abi.ohagan@customs.govt.nz | **S 9(2)(a)**

From: Charles Finny <charles@sul.co.nz>
Sent: Tuesday, 29 June 2021 13:13
To: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Cc: COLLETT Brett <Brett.COLLETT@customs.govt.nz>; Vari Jones <office@sul.co.nz>
Subject: Re: Invoice information - Business Dialogue

My colleague Vari has one in preparation.

I enjoyed the experience.

Take care.

Charles

Sent from my iPhone

On 29/06/2021, at 1:03 PM, OHAGAN Abi <Abi.OHagan@customs.govt.nz> wrote:

Dear Charles

I hope you're keeping well and are situated north of Wellington – it's freezing here today! Thanks again for the fantastic job you did at the Business Dialogue. Would you kindly provide me with your invoice details so we can cover your costs?

Regards

Abi

Abi O'Hagan

Senior Policy Analyst | APEC Secretariat (SCCP)

International Engagement | International and Governance

New Zealand Customs Service | Te Mana Arai o Aotearoa

abi.ohagan@customs.govt.nz | S 9(2)(a)

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HARRISON Jasmin

From: Charles Finny <charles@sul.co.nz>
Sent: Thursday, 8 July 2021 11:07
To: OHAGAN Abi
Subject: Re: APEC Customs Business Dialogue - summary report

Fine by me. Great report.

Did you want to add some of your Minister's comments?

Charles

From: OHAGAN Abi <Abi.OHagan@customs.govt.nz>
Date: Thursday, 8 July 2021 at 10:53 AM
Cc: COLLETT Brett <Brett.COLLETT@customs.govt.nz>
Subject: APEC Customs Business Dialogue - summary report



Dear all

I hope you are all well. I attach the APEC Customs Business Dialogue summary report for your review. We intend to share this with the APEC Secretariat for distribution among SCCP members, and also share it with stakeholders who were unable to attend the session. Grateful for your review of the document – you are welcome to make any changes (in tracked changes please), and if you would rather the document remained internal please signal that to me.

Happy to discuss!

Kind regards
Abi

Abi O'Hagan | Senior Policy Analyst | Maitari Matua Kaupapahere
International | International & Governance
New Zealand Customs Service | Te Mana Ārai o Aotearoa
Mobile: S 9(2)(a) | abi.o'hagan@customs.govt.nz | [customs.govt.nz](https://www.customs.govt.nz)

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